

A Better Approach to Potash Production



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The scientific and technical information contained in this presentation has been reviewed and approved by Mike Ferguson, P.Eng., who is the President and Chief Executive Officer of Gensource and a "qualified person" under National Instrument 43-101.

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Gensource Potash Overview

- Publicly traded potash development company, focused on creating a new model within the "highly controlled" potash market: Vertical Integration with selected Market Partners.
- Deploying Selective Dissolution and Enhanced Recovery techniques to Saskatchewan potash resource - 21st century extraction and processing techniques that provide significant advantages in:

Capex • Opex • Environmental Footprint

- A Potash and Saskatchewan focused Board of Directors and worldclass Advisory Team, led by CEO Mike Ferguson, responsible for taking Potash One's Legacy project into development
- Two project areas, each advancing with its own Market Partner



Gensource – Management & Board

Mike Ferguson, P.Eng., President & CEO. Mike led the Potash One team that developed the Legacy project– <u>the only Saskatchewan greenfield potash development to proceed to construction.</u>

Rob Theoret, B.Comm., CIM, CFO. Co-founder of NEXXT Potash and has successfully financed several local junior development companies.

Deborah Morsky, VP Corp. Services. Deborah brings 25 plus years of family business leadership and experience as a professional in insolvency and financial restructuring.

Dr. Mark Stauffer, Director. Dr. Stauffer has been a leader in the fertilizer industry for over 40 years, culminating his career as President of the Potash & Phosphate Institute (PPI) / Potash & Phosphate Institute of Canada (PPIC). Throughout his time with PPI/PPIC, Dr. Stauffer focused on Balanced Fertilization principles as a best practice for agricultural producers and most recently served as a Director of TSX-traded Migao Corporation and former TSX-traded Allana Potash Corporation.

Paul Martin, Director. Chairman of Martin Charlton Communications, Saskatchewan's largest public relations firm specializing in communications strategy and support, media relations, government relations, event planning and strategic advice.



Gensource – Advisory Board

Max Ramey, PE, Solution Mining. Max was the technical drive behind the Legacy Project. With his extensive experience and track record in operations and design of solution mining facilities, Max is a world-class expert in high demand throughout the solution mining industry.

John McEwan, PE, Processing. John created the process design for the Legacy project based on his almost 40 years in the mining industry. With solution processing expertise in many minerals under varied chemical conditions, John leads the effort to move processing techniques into the 21st century.

Sandy Debuscherre, Drilling. Sandy is a well-known and sought-after drilling design and execution consultant in the province, with extensive experience in oil & gas and potash exploration and operational drilling. Sandy's expertise extends to horizontal drilling and solution mining-specific aspects of drilling and casing operations.

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Business Plan

- 1. Be vertically integrated: Any new potash development needs the support of the "market" both the financial market and the potash market. By obtaining the support of the potash market first (i.e., being vertically integrated and having all of the production pre-sold before project development begins) means that the financial markets may view the development significantly more favourably.
- 2. Be Small: You cannot be vertically integrated if you're developing the now-familiar 3 4 Mt/y, \$4B project there just aren't any markets big enough to take that much product. Also, those projects use techniques from the 1950s simply are not economically viable in today's potash market.
- **3. Be Smart & Create Value:** Success requires new approaches. Using selective mining and enhance processing provides for a very small project (250,000 t/a) that is also economic in today's market environment. New technologies arrive from time to time in all industries, bringing change: now is the time for a sea change in potash.



Goal

Supporting requirements

to reach Goal

Vertical Integration – WHY?

Gensource is focused on Vertical Integration. Vertical integration has not been possible in potash before, due to the extraordinarily high barriers to entry. Gensource believes it has eliminated these barriers

True vertical integration is now a viable option for potash consumers.

End-user receives improved pricing and improved access to potash fertilizer

The potential for Vertical Integration and direct-ship model to end-users

Small and scale-able potash facility (250,000 t/a)Selective Mining and Enhanced Processing

Improved 21st century technologies: Selective Mining and Enhanced Processing

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Vertical Integration – WHY?

Price of Potash is rising, compared to the price of the crops it fertilizes

Potash prices started rising against crop prices in the early 2000s. While potash pricing has been variable since then, the trend is that it continues to become more expensive compared to crop pricing.



Source: World Bank data statistics, IMF International Fin. Stats., Company Reports, GSP

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Vertical Integration – WHY?

Price of Potash is rising: Another way to view the data is to create an index of Crop price divided by potash price – indicating a continuous decrease in the

Be Small: But How?

How do you "Be Small" in an industry that lives on **BIG** numbers?

- Realize that the existing mines are antiquated, utilizing technologies developed 100 years ago (for conventional mines) and 60 years ago (for solution mines)
- 2. Understand that simply replicating old technology mines is a losing approach
- Utilize *existing* and up-to-date *selective mining* techniques and novel processing methods

Selective Mining and Enhanced Recovery Technologies The average mine in Saskatchewan produces 2-3 *million tonnes*/year and a new such mine will cost more than \$4 *billion* to construct

Be Small: Conventional vs. Solution Mining Sensource vs. Selective Dissolution

	Conventional	Conventional Solution Mining	Selective Dissolution
Min. viable production rate	2.5+ Mt/a	2.0 Mt/a	250 kt/a
Capex per tonne (\$US)	\$1,990 *	\$1,620 *	\$761 **
Operating costs (\$US)	\$80 /t *	\$118/t *	40.3/t**
Development Time	7-10 years	6-8 years	3 years **
Tailings	2 tonnes salt tailings per tonne of potash produced	2 tonnes salt tailings per tonne of potash produced	None
Brine containment structures on surface	Large (many Ha) salt tailings and brine pond containment structures req'd	Large salt tailings and brine pond containment structures req'd as well as cooling ponds	None

* Potash Mining Supply Chain Requirement Guide, Ministry of Economy, Government of Saskatchewan, September 14, 2012

Problems with Existing Technology

The problem can be summed up in two words: **Environmental Footprint**. During the past 50+ years of potash mining in Saskatchewan, environmental issues are apparent with both conventional and solution mining. Gensource's innovative 'Selective Dissolution' is able to address these issues effectively.

Issue	Discussion
Significant salt tailings stored on surface for indefinite periods of time	Resolution of the problem for existing operations is difficult. Using extraction methods that leave salt tailings underground, as Gensource proposes, provides significant advantages for new operations.
Large fresh water consumption	Existing mining methods consume very large volumes of fresh water. <i>Selective Dissolution</i> can use brackish ground water as the source for mining and processing, so no demand for precious surface fresh water (and no pipeline/pumping expenses).
Energy consumption, particularly for evaporation- crystallization solution mining operations, is very large	These thermal processes consume large amounts of energy – Selective Dissolution , by eliminating the need for evaporation, results in significant energy reductions, meaning not only reduced operating costs but lower carbon footprint as well.

Problems with Existing Technology

Conventional Potash Mine In Saskatchewan

Source: Google Earth, Esterhazy Saskatchewan (TSX.V: GSP)

The Solution: Selective Dissolution

Gensource is utilizing a technique known as Selective Dissolution and Enhanced Recovery*

Brackish ground water is used as the input - not precious fresh surface water. Brackish water is made into the extraction brine by saturating it in NaCl (salt). When saturated with NaCl, it will no longer dissolve NaCl - only KCl (potash, our potassium nutrient)

Horizontal drilling techniques enable the creation of horizontal selective dissolution caverns

The brine is pumped through the horizontal cavern and through a crystallization process on surface that removes the KCI from the brine, resulting in solid crystals of potassium nutrient

From here, the solid KCI is dried and screened to a specific size for sale as the final nutrient product

Remaining brine (still saturated with NaCl but not KCl) is returned to the horizontal caverns where it dissolves additional KCl and the cycle is repeated.

*Technology brought to Gensource through Innovare Technologies Ltd., and entity owned by Gensource's Advisory Board as well as Gensource's President & CEO

Projects – Two Independent Projects

Vanguard Project - Saskatchewan

Lazlo Project - Saskatchewan

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Projects: VANGUARD

- The Vanguard Project comprises two potash mining leases (KP 483 and 363) which are being acquired from Yancoal Canada Resources Ltd.
- Two cored wells
- Over 100 km of 2D Seismic
- NI 43-101 report completed by GSP
- Complete a Preliminary Economic Assessment (PEA)
- Next Steps: Prefeasibility Study

VANGUARD: Exploration Drilling

- Two cored and assayed wells
- Inferred Resource already defined based on existing data
 - 100 Mt potash

Source: Gensource Potash NI 43-101 April 20, 2016, PEA June 2016 (TSX.V: GSP)

....Take away message: very easy to define a rich mining block.

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VANGUARD: NI 43-101

Inferred Mineral Resource was estimated for the lowest sub-member of the Patience Lake Member – see the table below.

In addition, 3 remaining members of the Patience Lake and 4 members of the Upper Belle Plaine are designated within the Potential Quantity category

KP 36	KP 363 & KP 484 Inferred Resource: Lower Patience Lake Sub-Member (PLM1)									
Minimum K ₂ O Grade	Maximum K ₂ O Grade	Average K ₂ O Grade	Average Thickness	Average Carnallite Grade	Average Insolubles	Sylvinite Tonnage	Potential K ₂ O, 40% Recovery*	Potential K ₂ O, 30% Recovery**	Potential K ₂ O, 50% Recovery**	
Weight %	Weight %	Weight %	Meters	Weight %	Weight%	Mt	Mt	Mt	Mt	
20.29	28.89	24.25	4.42	0.68	6.97	646.56	62.72	47.04	78.40	
*Ba se Case **Sen sitivity A The Following 1. K ₂ O cut offg 2. Maximum C 3. No In soluble 4. No thi cknes 5. 6000m Rad i 6. Kno wn Ano 7. Further ded 8. Re covery ra	nalysis parameters app grade of 15% arnallite cut-off e cut-off, s cut-off, due to ius of Influence, malies from seis luction of 25% fo nge a total reco	oly: f of 2% the mining me smic deducted. or unknown and overy (mining ar	thodology. omalies id plant) range.							

At the 40% recovery level, the above table infers 62.72 Mt K₂O, which equates to: 100 million tonnes KCL (Potash)

Project capacity:

Mine life:

Mining method:

Processing:

CAPEX:

OPEX:

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250,000 t/a final product, standard grade. 100 years +, based on 64 Mt of inferred resource (Resource Estimate 04/28/16).

Selective Dissolution using horizontal caverns.

Cooling crystallization incorporating innovative energy efficiency measures.

\$C 247M including contingency – (~\$US 190M at today's nominal exchange rate of 1.30). \$C 52.39 /t final product (~\$US 40.30/t at today's nominal exchange rate of 1.30).

Project NPV's and IRR's are compelling...

Indicator	Pre Sask. Profit Tax	Post Sask. Profit Tax
NPV ₈	\$322,594,953	\$212,671,723
IRR	19.55%	16.86%

.... with terrific metrics in high and low pricing environments.

Financial Performance post Potash Production Tax, Royalties, Levies and Surcharges

Drico/Tonno	Droject				Dauback			
US\$	IRR		6.00%	8.00%	10.00%	Opp Margin	(Yrs)	
\$225	9.75%	\$	110,984,504	\$39,607,094	(\$4,405,129)	78.16%	9.50	
\$260	13.22%	\$	222,182,583	\$ 121,863,651	\$58,819,659	80.72%	6.90	
\$275	14.61%	\$	268,590,720	\$ 156,021,252	\$84,960,726	81.62%	5.80	
\$300	16.86%	\$	345,716,684	\$ 212,671,723	\$128,221,109	82.92%	4.80	
\$325	19.05%	\$	422,688,112	\$ 269,122,515	\$ 171,256,685	84.02%	4.10	
\$350	21.14%	s	495,516,738	\$ 324,548,037	\$ 213,373,513	84.97%	3.80	
\$375	23.22%	\$	575,111,273	\$ 380,577,517	\$ 255,965,046	85.78%	3.50	
\$400	25.21%	S	650,626,535	\$ 435,650,211	\$ 297,707,217	86.50%	3.10	
\$425	27.15%	S	726,061,619	\$ 490,629,112	\$ 339,346,279	87.13%	2.80	
\$450	29.06%	s	801,471,630	\$ 545,578,683	\$ 380,953,098	87.69%	2.50	
\$475	30.94%	\$	876,881,641	\$ 600,528,254	\$ 422,559,916	88.19%	2.40	
\$500	32.82%	\$	952,587,980	\$ 655,728,331	\$ 464,379,387	88.64%	2.30	

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Project Economics are Some of the Best in the World

Source: BMO Capital Markets, Company Reports

Bottom Line....Gensource's cash production costs are the lowest in North America and on par with Russia.

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Projects: LAZLO

- The Lazlo Project is Gensource's 123,000
 acre area representing an ideal candidate
 to implement a *selective dissolution* operation
- Lazlo Area is located in the "Davidson Sub-Basin" region of the Prairie Evaporite underlying central Saskatchewan, with combined thicknesses of about 30m of high-grade, mineable ore.
- Three historic drill holes exist, which indicate excellent grades, thicknesses, and temperature

LAZLO: Historical Drilling

Figure 6. Photograph of Typical Core from the UC Craik 13-18-25-27 Well

- Three historic drills holes exist in the the Lazlo Project, completed in the 1960's
- An historic 43-101 completed in December, 2014 indicates excellent thicknesses, high-grades, and a uniform deposit of potash.

Left: Core from on-property historical well. Note the visible large clear crystals. These are KCI (potash) and NaCI (salt). The pink and orange colours are clays and other minerals.

LAZLO: NI 43-101

Updated NI 43-101 report completed in December 2014

- Defines an "exploration target" complete with ranges of expected resource grades and tonnages
- Excerpt from 2014 NI 43-101 Report...

	Area	Thickness (m)		Tonna	ge (Mt)	K ₂ O Gr	rade (%)	K2O Tonnage (Mt)	
	(acres)	Minimum Maximum		Minimum	Maximum	Cut-off	Maximum	Minimum	Maximum
						Grade			
Patience Lake	4,322	9.50	18.20	346	662	15.0	22.35	51.84	147.99
Belle Plaine	4,322	8.90	10.12	324	368	15.0	19.93	48.57	73.38
Esterhazy	4,322	4.58	10.40	167	378	15.0	15.72	25.01	59.48

Table 4. Potential Mineralization at the Lazlo Project

... **Take away message**: the resource in the Lazlo area is rich and widespread.

Project: Design Parameters

Gensource's scalable project is designed with the following key parameters:

- 250,000 tonnes per year final product, utilizing selective solution mining with enhanced crystallization recovery.
- Either Standard grade (China, India) or Granular (Brazil, US, etc.) as required by the end-user, colour: white (clear). Product purity 60.5%
 K₂O minimum, 62% typical.
- Direct-ship transportation to end user, either in bulk or bulk-in-container, via rail to tidewater (East or West), ocean freight.

Project: Conceptual Mining Schematic

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Conceptual Schematic for Solution Processing

Project: Conceptual Full Mine Layout

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Overview Schedule to Production

	2016				2017				2018			
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Land Acquisition												
3D Seismic												
Drilling												
PEA / Scoping Study												
Detailed Feasibility												
Engineering/Procurement												
Env. Assessment												
Construction Licensing												
Dev. Financing - \$3.5M + \$5M												
Capex Financing												
Construction Decision												
Mobilize Contractors												
Procure Major Equipment												
Site Consruction												
Commissioning / Startup												
First Production												

Project Financing (basis, Vanguard)

Next Phase: Vanguard Leases Acquisition and PEA

- \$2.0 M to complete Leases Acquisition
- Timing immediate
- PEA completion Spring 2016
- Feasibility Phase: Complete Vanguard Feasibility
 - \$5M total
 - Timing: Summer 2016 Q1 2017.
 - Full feasibility study
 - Environmental and regulatory approvals
- □ Capex Phase: Construction Financing
 - \$C ~ 250M total estimated Capex
 - 18 20 month procurement/construction timeline.

The Gensource Advantage

- Global potash consumers are looking for a long term stable supply of potash
- Saskatchewan is the best, most stable place in the world to mine potash. Some estimates show up to 3,000 + years of world demand is available.
- Gensource has established access to markets:
 - off-take term sheets in place for 150,000 tonnes per year in Brazil and
 - formal off-take agreement under negotiation with Yancoal Canada Resources for 250,000 t/y (part of the Vanguard Leases Acquisition)
- Gensource has re-assembled a world class project development team with direct potash development expertise
- Gensource has proven ability to finance in a challenging market over the past 3 years and additional financing is now underway to continue project development

Share Structure

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Shares Outstanding:	208.8M
Warrants (B-Warrants included) & Options:	47.3M
Fully Diluted:	256.1M
Directors and Management	~ 20.0%
May 15 Jun Jul Aug Sep Oct Nov Dec www.gensource.ca (TSX.V: GSP)	Jan 16 Feb Mar Apr

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